

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03

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-----037359 240447Z /63

R 211701Z APR 78

FM AMEMBASSY LISBON

TO SECSTATE WASHDC 5513

INFO AMCONSUL PONTA DELGADA

COMUSFORAZ

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EO 11652: N/A

TAGS: EAIR, PO

SUBJECT: TWA ACCESS TO LAJES

REFS: A. LISBON 1725, B. LISBON 1533, C. LISBON 1348

1. AT MEETING IN LISBON WITH TAP REPS APRIL 21, TWA VP FOR INTERNATIONAL AFFIARS, STEWART LONG (HEADQUARTERED IN PARIS) PROPOSED AGREEMENT WHEREBY TWA WOULD MAKE AVAILABLE TO PORTUGUESE CARRIER TWA'S EXCESS CAPACITY BETWEEN LISBON AND LAJES. LONG PROPOSED U.S. \$10 CHARGE PER SEAT FOR SEATS ACTUALLY USED. TWA WOULD RETAIN CONTROL OF SPACE, I.E. TAP COULD NOT COMMIT TWA SPACE WITHOUT PRIOR TWA CONCURRENCE. (CURRENT ONE-WAY LAJES/LISBON TAP FARE IS ABOUT U.S. \$73.)

2. LONG MADE SIMILAR PROPOSAL ON CARGO: ON SPACE-AVAILABLE BASIS, TWA WOULD CARRY TAP CARGO BETWEEN LAJES AND LISBON FOR ABOUT ONE-QUARTER CURRENT TAP TARIFFS.

3. ACCORDING TO LONG, CARRIERS REACHED AD REFERENDUM AGREE-
MENT ON ABOVE PACKAGE. HE BELIEVES PROPOSED AGREEMENT DOES
NOT REQUIRE FILING WITH CAB SINCE IT INVOLVES CABOTAGE
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TRAFFIC. HE WILL SEEK TO CLARIFY THAT POINT WITH TWA
NEW YORK ATTORNEYS NEXT WEEK.

4. IF AGREEMENT IS CONCLUDED, TWA WOULD INITIATE ONCE
WEEKLY LAJES SERVICE THIS SUMMER. ONE WEEKLY FREQUENCY
THROUGH SANTA MARIA, AZORES WOULD BE CUT.

5. COMMENT: LONG'S PRACTICAL APPROACH CONTRASTS MARKEDLY
WITH NARROW, LEGALISTIC TACK TAKEN BY A NUMBER OF OTHER TWA
OFFICIALS WHO HAVE BEEN INVOLVED WITH THIS QUESTION.
EMBASSY FEELS CONFIDENT THAT, BARRING UNEXPECTED LEGAL
OBSTACLES, LONG CAN CARRY THE BALL THROUGH TWA BUREAUCRACY.
IF ALL GOES WELL, CARRIERS MAY BE ABLE TO CONCLUDE AGREE-
MENT NEXT MONTH.
BLOOMFIELD

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Message Attributes

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